

## Fiscal Year 2023

<b>1. New business</b>	<b>2023</b>	<b>2022</b>	
	EUR million		% change
<b><u>Promotional business</u></b>			
<b>Special promotional loans</b>	<b>5,946</b>	<b>6,879</b>	<b>-13.6</b>
of which: Agriculture	1,597	2,024	-21.1
Rural Development	2,746	2,053	33.8
Agribusiness	746	1,202	-37.9
Renewable Energy	849	1,573	-46.0
<b>Registered bonds/promissory notes/ securities</b>	<b>4,780</b>	<b>4,616</b>	<b>3.6</b>
<b>Venture capital investments</b>	<b>22</b>	<b>30</b>	<b>-26.7</b>
<b>Total new promotional business</b>	<b>10,748</b>	<b>11,525</b>	<b>-6.7</b>
<b><u>Funding</u></b>			
<b>Medium and long-term funding</b>	<b>10,510</b>	<b>11,767</b>	<b>-10.7</b>
of which: Euro Medium Term Notes (EMTN)	7,665	9,925	-22.8
Global bonds	2,116	1,262	67.7
AUD MTN	714	520	37.3
Domestic capital market instruments	15	60	-75.0
<b>2. Balance sheet</b>			
Total assets	97,787	97,437	0.4
Loans and advances to banks	67,244	66,007	1.9
Loans and advances to customers	7,502	7,800	-3.8
Securities portfolio	15,855	15,899	-0.3
Securitised liabilities	85,757	83,746	2.4
Equity reported on the balance sheet	4,867	4,763	2.2
<b>3. Income statement</b>			
Net interest income	309.9	268.8	15.3
Administrative expenses	113.6	112.5	1.0
Preliminary operating profit before provision for loan losses/valuation	197.3	157.8	25.0
Cost/income ratio	35.6	36.7	-1.1
<b>4. Capital ratios</b>	in %		Change in percentage points
Common Equity Tier 1 capital ratio	31.3	31.7	-0.4
Leverage ratio	10.3	10.4	-0.1

Figures and percentages may not add up to the total provided due to rounding.