



Fiscal Year 2012 (2011)

1. New business

Special Promotional Loans

	€ million	Change in %
Total	6 469 (6 256)	3.4
thereof: <i>Agriculture</i>	2 438 (1 652)	47.6
<i>Rural Development</i>	2 130 (1 808)	17.8
<i>Renewable Energies</i>	1 410 (2 456)	- 42.6
<i>Agribusiness</i>	480 (330)	45.5

Refinancing of lending business

	€ billion	Change in %
Medium and long-term funding	9.6 (12.0)	- 20.0
thereof: <i>Euro-MTN</i>	6.3 (6.2)	1.6
<i>Global bonds</i>	2.2 (2.9)	- 24.1
<i>AUD-MTN</i>	1.1 (2.0)	- 45.0
ECP program (outstanding volume at year end)	5.3 (7.0)	- 24.3

2. Bank balance sheet

according to German Commercial Code (HGB)

	€ billion	Change in %
Total assets	79.2 (81.3)	- 2.6
Loans and advances to banks	51.2 (51.8)	- 1.2
Securities portfolio	22.0 (25.2)	- 12.7
Promotional volume	67.1 (66.7)	0.6
<i>thereof: Special promotional loans</i>	30.2 (26.8)	12.7
Securitized liabilities	62.2 (62.8)	- 1.0
Own funds	4.0 (3.6)	11.1

3. Bank income statement

according to German Commercial Code (HGB)

	€ million	Change in %
Net interest income	352.9* (417.2)	-
Administrative expenses	44.7 (40.5)	10.4
Operating result before provision for loan losses and valuation	303.7* (369.8)	-
Net income for the year	51.0 (49.0)	4.1
Net profit	12.8 (12.3)	4.1

4. Consolidated statement of comprehensive income in accordance with IFRS

	€ million	Change in %
Operating result before profit and loss from fair value measurement and hedge accounting	299.5 (283.1)	5.8
Result from fair value measurement and from hedge accounting	- 55.7 (-352.4)	-
Change in the revaluation reserve	583.8 (-359.8)	-
Group's total comprehensive income	827.6 (-429.1)	-
Group's net profit	12.8 (12.3)	4.1

5. First Quarter 2013 (2012)

	€ million	Change in %
New business in special promotional loans	1 286.8 (1 327.2)	- 3.0
Operating result before provision for loan losses and valuation (HGB)	71.0* (103.2)	-
Operating result before profit and loss from fair value measurement and hedge accounting (IFRS)	66.5 (84.2)	- 21.0

* Due to a change in presentation not comparable to the previous year's figures